

## ANALYSING SELL SIDE BY BIDIRECTIONAL FORECAST USING MACHINE LEARNING

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### ABSTRACT

The primary audience for sell-side analysts' recommendations is institutional investors that are required to invest in a broad range of companies within client-mandated equity benchmarks, like the FTSE/JSE All-Share index. It might be difficult for portfolio managers to make unbiased investment judgements given the various sell-side recommendations for a single stock. Using random forest, extreme gradient boosting, deep neural networks, and logistic regression, this study investigates the utilisation of past sell-side recommendations to produce an impartial fusion of analyst forecasts that optimises bidirectional accuracy. While eliminating forward-looking biases, we incorporated 12-month rolling features derived from common sell-side recommendations, such as analyst coverage, point and directional accuracy. By combining forecast features from many analysts using machine learning techniques, we introduce a novel "AI analyst". By methodically producing objective and incrementally better prediction accuracy from publicly available sell-side recommendations, we were able to observe the additional benefits of using these features from multiple analysts. The Decision Tree algorithm, XGB Random forest, and KNeighbors algorithms demonstrated the highest relative performance. Machine learning algorithms perform better in resource-related industries with high volatility than in industries with low volatility, indicating the value of rolling features in bi-directional prediction under such conditions. We observe the incremental contribution of rolling features using feature significance, illuminating the connections between analyst coverage, volatility, and the accuracy of bidirectional forecasts. Furthermore, when modelling analysts' directional forecasts, factors using logistic regression highlight volatility features, initial and target price as some of the crucial aspects.

### INTRODUCTION

Institutional investors are required to invest primarily in an equity benchmark that includes the most well-known companies that are listed on an exchange. Brokerage companies employ analysts to create investment reports known as sell-side stock analyst reports for these businesses that make up the equity benchmark. In the financial world, sell-side analyst reports are highly prized and typically adhere to three requirements. Earnings projections, target prices, and buy/sell advice are all quantitative outputs.

There are several ways that the value of sell-side information has been proven. In order to reduce any instances of poor management or unethical behaviour, sell-side analysts are crucial in examining firm performance and senior management of their strategies. When businesses issue fresh equity to raise money, lowering the cost of capital is another crucial part of sell-side analyst reports. This is primarily accomplished through minimising information asymmetry between potential investors and the companies they are interested in investing in, which boosts stock liquidity. Analysts can produce predictions or suggestions for additional economic motives, such as securing underwriting business and increasing trading volume, which creates a potential conflict of interest. Chiang et al. observed other problems with sell-side analysts' reports, stating that when making recommendations,

analysts prefer to herd towards a consensus and that this propensity grows with market mood. It has been demonstrated that market or stock-specific sentiment affects stock price changes.

In this work, we investigate the notion of improving directional forecasts by combining sell-side data reports within FTSE/JSE All-Share index businesses using machine learning algorithms. We suggest a "AI analyst" to help with utilising sell-side analyst data and producing investment recommendations, including directional predictions, with little to no human involvement. To do this, we use machine learning algorithms to predict the direction of particular equities by using investment signals from sell-side reports as quantitative input features.

### OBJECTIVE

We employed machine learning techniques to forecast the general direction of stock price movement based on the features discussed. Because of the growth in processing power and data accessibility, many algorithms have gained popularity. To forecast the direction of stock movement, we suggest and create a feature-generating procedure employing sell-side analyst data. In this work, we investigate the possibility of improving directional forecasts by combining sell-side data reports from firms included in the FTSE/JSE

All-Share index with machine learning algorithms. We suggest an artificial intelligence analyst, or "AI analyst," to help with utilising sell-side analyst data and producing investment recommendations, including directional predictions, with little human involvement. To do this, we use machine learning algorithms that utilise investment signals from sell-side reports as quantitative input features to forecast the direction of movement of specific stocks.

### PROBLEM STATEMENT

The ineffective merging of sell-side analyst bidirectional predictions is one of the main problems. The numerous and frequently at odds projections offered by sell-side experts are difficult for the CNN and SVM algorithms to adequately integrate and combine. As a result, the fused forecasts produced by these algorithms do not adequately reflect the analysts' combined views, producing projections that are inconsistent and untrustworthy.

Additionally, the current methodology misses the intricate interdependence and relationships between the many input parameters related to FTSE stocks. The predetermined features that CNN and SVM models frequently rely on make them unable to accommodate the changing nature of financial data. The algorithms' capacity to produce precise predictions is hampered by this restriction, which stops them from utilising the information at hand effectively.

Additionally, when working with huge datasets, the current method combining CNN and SVM may experience scaling problems. The computational complexity of these algorithms becomes a major bottleneck as the number of stocks and related attributes rises. Real-time or nearly real-time decision-making can be hampered by prohibitively long training and inference times.

### EXISTING SYSTEM

This study investigated a technique based on the merger of an RF classifier and the CNN for a very high-resolution remote sensing (VHRRS) based forests mapping, in addition to conditional random fields (CRFs), support vector machines (SVM), and RF. The major goal of the study was to precisely differentiate Lei bamboo forests from other subtropical forests in the south of China. The following are the article's primary novelties: is frequently used for variable selection, classification, and regression.

His research region is in the south of China, and his primary goal was to distinguish exactly between Lei bamboo forests and other subtropical forests.

#### Disadvantage of Existing System

- When the target classes overlap and the data set has more sound, it does not operate very well.

- The support vector machine will perform poorly when the number of attributes for each data point exceeds the number of training data specimens.

### PROPOSED SYSTEM

Institutional investors are required to invest primarily in an equity benchmark that includes the most well-known companies that are listed on an exchange. Brokerage companies employ analysts to create investment reports known as sell-side stock analyst reports for these businesses that make up the equity benchmark.

In the financial world, sell-side analyst reports are highly prized and typically adhere to three requirements. Chao Tong served as the assistant editor who oversaw the assessment of this submission and gave final approval for publication. Earnings projections, target prices, and buy/sell advice are all quantitative outputs.

There are several ways that the value of sell-side information has been proven. In order to reduce any instances of poor management or unethical behaviour, sell-side analysts are crucial in analysing company outcomes and executive management of their strategies. When businesses issue fresh equity to raise money, lowering the cost of capital is another crucial part of sell-side analyst reports.

#### Advantages of Proposed System

- The findings indicate that a general AI analyst outperforms a specific analyst in terms of directional prediction.
- Additionally, we discover that in all of the studies, characteristics like volatility and analyst coverage exhibit height level importance.

### RELATED WORKS

Investors frequently base their investing selections on information from sell-side analysts to forecast profits growth and the direction of stock price changes [7]. In conclusion, this strategy is best summarised as getting sell-side analyst reports' market benchmark expectations. Investors can therefore produce alpha returns utilising these reports, presuming that the equity markets are moderately strong [8]. Previous studies have been interested in the issue of whether sell-side reports are capable of producing alpha performance. There are possible investment ideas in sell-side reports, according to several studies. According to Barber et al. [9], incorporating analyst ratings results in investment methods that produce excess returns above 4%. Additionally, Womack et al. [10] discovered that brokerage sell-side analysts frequently generate stock price projections with good directional accuracy.

The majority of earlier research on the worth and potential alpha of these reports has mostly relied analyst ratings. On the other hand, due to a paucity of data, academics have just recently started to concentrate on earnings and target price evaluations. Major financial data vendors have just recently started to continuously collect target price data [11]. In the South African brokerage market, there are more sell-side analysts, which has led to more companies and sell-side reports being published by different equities analysts. This has inevitably created the requirement for investors to quickly and objectively assess sell-side data to support their investment operations [9]. Smaller investment businesses may need to think outside the box in order to compete with the rest of the market because big investment houses have the capabilities to handle more sell-side data.

For users of sell-side reporting, accuracy in target prices or earnings projections is beneficial. Within their various areas of expertise, analysts can anticipate earnings and set price targets over a variety of time spans [14]. The capacity of analysts to interpret market sentiment and current economic and industrial trends are just two of the numerous variables that could affect how accurate short-term projections are [15]. Mikhail et al. [18] discovered that stock coverage, analyst following, and the capacity to wrest specific earnings guidance from insiders have a significant impact on the accuracy of analysts' forecasts, and that over the long term, the accuracy of analysts' forecasts is determined by their capacity to predict these economic, industry, and company trends.

## METHODOLOGY OF PROJECT

This study investigates the use of previous sell-side recommendations to combine analyst forecasts in an objective manner with DecisionTree, extreme gradient boosting, Random Forest, and KNeighbors to maximise bidirectional accuracy.

### MODULE DESCRIPTION:

#### Data Collection:

Data gathering is the first significant step towards the actual creation of a machine learning model. This is a crucial phase since how well the model performs will be influenced by how much more and better data we can collect.

Data collection methods include web scraping, manual interventions, and others.

#### Dataset:

There are 3349 distinct data in the collection. The dataset consists of 5 columns, each of which is detailed below.

1. Date, which is the day the FTSE is noted.
2. Opens - how many doors were opened on that day

3. Highest FTSE fluctuates
4. Lowest FTSE index fluctuates
5. Close - the closing remarks following the opening

#### Data Preparation:

Gather data and get it ready for training. Clean up everything that might need it (remove duplicates, fix errors, handle missing numbers, normalise, convert data types, etc.).

The impacts of the specific order in which we collected and/or otherwise prepared our data are eliminated by randomising the data.

Perform other exploratory analysis, such as visualising data to identify meaningful correlations between variables or class imbalances (bias alert!).

Sets for training and evaluation are separated.

#### Model Selection:

When we applied the Decision Tree algorithm, the accuracy on the train set was close to 100%, so we decided to employ it.

#### Analyze and Prediction:

We only selected 2 features from the actual dataset:

Description - specific FSTE variation values

Close – shows whether the FTSE is rising or falling.

#### Accuracy on test set:

On the test set, we achieved an accuracy of 99.93%.

#### Saving the Trained Model:

The first thing to do is store your trained and tested model into a.pkl format file using a library like Pickle once you're ready to use it in a production-ready setting. Verify that Pickle is set up in your environment.

The model will now be imported into the module and stored in the.pkl file.

## ALGORITHM USED IN PROJECT

### ➤ Decision Tree, XGB, Random Forest and K Neighbors algorithms

The forecasts of the several analysts are then combined into a model using the decision tree technique. The method divides the data into progressively smaller subsets based on the values of several variables, resulting in a tree-like structure. The separation between the bidirectional forecasts of the various analysts is maximised in each split.

The decision tree model can be used to forecast fresh data after being trained on the bidirectional forecasts. This entails providing the model with fresh bidirectional forecasts and letting it forecast the target variable's most likely outcome.

## DATA FLOW DIAGRAM

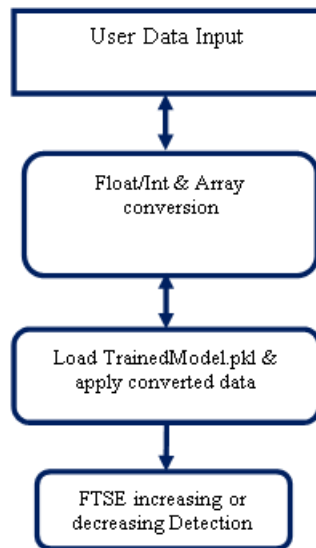


Fig. Data Flow Diagram

## SYSTEM ARCHITECTURE

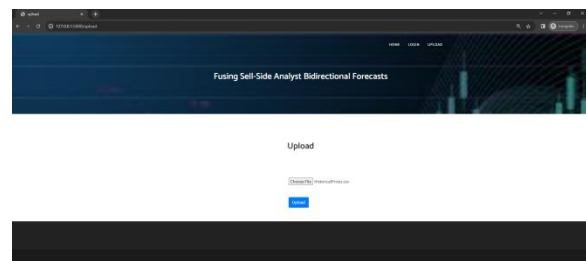
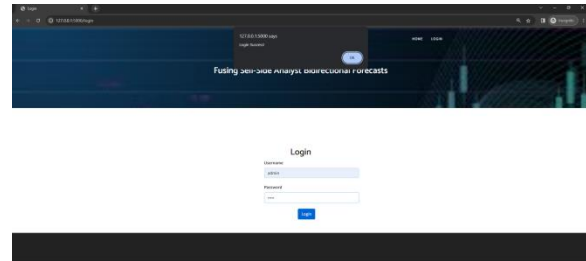
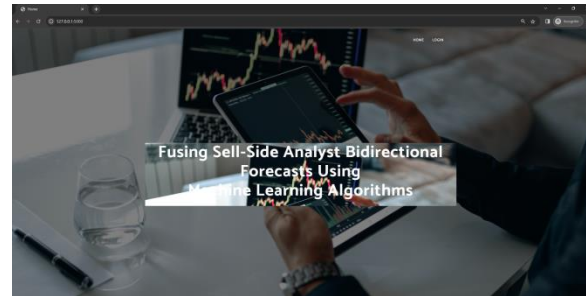


Fig: SYSTEM ARCHITECTURE OF PROJECT

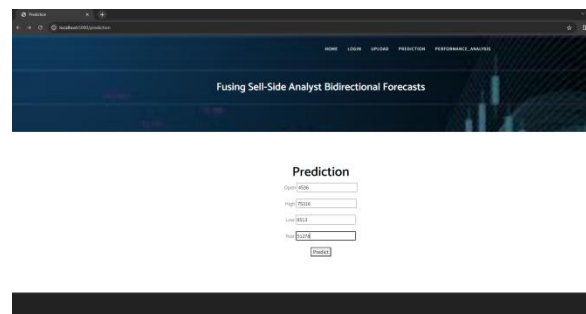
## RESULTS

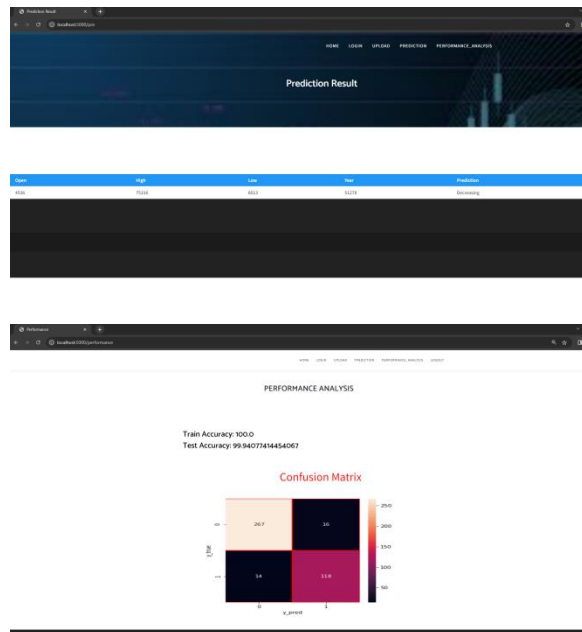
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* Serving Flask app 'app' (lazy loading)
* Environment: production
  WARNING: This is a development server. Do not use it in a production deployment.
  Use a production WSGI server instead.
* Debug mode: off
* Running on http://127.0.0.1:5000/ (Press CTRL+C to quit)
  
```



Date	Open	High	Low	Close
2023-01-01	2700.00	2700.00	2700.00	2700.00
2023-01-02	2700.00	2700.00	2700.00	2700.00
2023-01-03	2700.00	2700.00	2700.00	2700.00
2023-01-04	2700.00	2700.00	2700.00	2700.00
2023-01-05	2700.00	2700.00	2700.00	2700.00
2023-01-06	2700.00	2700.00	2700.00	2700.00
2023-01-09	2700.00	2700.00	2700.00	2700.00
2023-01-10	2700.00	2700.00	2700.00	2700.00
2023-01-11	2700.00	2700.00	2700.00	2700.00
2023-01-12	2700.00	2700.00	2700.00	2700.00
2023-01-13	2700.00	2700.00	2700.00	2700.00
2023-01-16	2700.00	2700.00	2700.00	2700.00
2023-01-17	2700.00	2700.00	2700.00	2700.00
2023-01-18	2700.00	2700.00	2700.00	2700.00
2023-01-19	2700.00	2700.00	2700.00	2700.00
2023-01-20	2700.00	2700.00	2700.00	2700.00
2023-01-23	2700.00	2700.00	2700.00	2700.00
2023-01-24	2700.00	2700.00	2700.00	2700.00
2023-01-25	2700.00	2700.00	2700.00	2700.00
2023-01-26	2700.00	2700.00	2700.00	2700.00
2023-01-27	2700.00	2700.00	2700.00	2700.00
2023-01-30	2700.00	2700.00	2700.00	2700.00
2023-01-31	2700.00	2700.00	2700.00	2700.00
2023-02-01	2700.00	2700.00	2700.00	2700.00
2023-02-02	2700.00	2700.00	2700.00	2700.00
2023-02-05	2700.00	2700.00	2700.00	2700.00
2023-02-06	2700.00	2700.00	2700.00	2700.00
2023-02-07	2700.00	2700.00	2700.00	2700.00
2023-02-08	2700.00	2700.00	2700.00	2700.00
2023-02-09	2700.00	2700.00	2700.00	2700.00
2023-02-10	2700.00	2700.00	2700.00	2700.00
2023-02-13	2700.00	2700.00	2700.00	2700.00
2023-02-14	2700.00	2700.00	2700.00	2700.00
2023-02-15	2700.00	2700.00	2700.00	2700.00
2023-02-16	2700.00	2700.00	2700.00	2700.00
2023-02-17	2700.00	2700.00	2700.00	2700.00
2023-02-20	2700.00	2700.00	2700.00	2700.00
2023-02-21	2700.00	2700.00	2700.00	2700.00
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2023-02-23	2700.00	2700.00	2700.00	2700.00
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2023-02-27	2700.00	2700.00	2700.00	2700.00
2023-02-28	2700.00	2700.00	2700.00	2700.00
2023-02-29	2700.00	2700.00	2700.00	2700.00
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2023-03-08	2700.00	2700.00	2700.00	2700.00
2023-03-09	2700.00	2700.00	2700.00	2700.00
2023-03-12	2700.00	2700.00	2700.00	2700.00
2023-03-13	2700.00	2700.00	2700.00	2700.00
2023-03-14	2700.00	2700.00	2700.00	2700.00
2023-03-15	2700.00	2700.00	2700.00	2700.00
2023-03-16	2700.00	2700.00	2700.00	2700.00
2023-03-19	2700.00	2700.00	2700.00	2700.00
2023-03-20	2700.00	2700.00	2700.00	2700.00
2023-03-21	2700.00	2700.00	2700.00	2700.00
2023-03-22	2700.00	2700.00	2700.00	2700.00
2023-03-23	2700.00	2700.00	2700.00	2700.00
2023-03-26	2700.00	2700.00	2700.00	2700.00
2023-03-27	2700.00	2700.00	2700.00	2700.00
2023-03-28	2700.00	2700.00	2700.00	2700.00
2023-03-29	2700.00	2700.00	2700.00	2700.00
2023-03-30	2700.00	2700.00	2700.00	2700.00
2023-03-31	2700.00	2700.00	2700.00	2700.00





## FUTURE ENHANCEMENT

We have shown that sell side report outputs, such as P0, AC, and TP, as well as the rolling scores PAS, MAS, and DAS, are significant elements for directional stock price prediction. It appears that the machine learning algorithms build a reference point using P0 and forecast directional movement using the other features.

## CONCLUSION

More and more data suggests that because analysts have market power, their findings are utilised in various investing procedures. We carried out research to develop a general fused AI analyst to produce directional forecasts of stock price movements based on sell-side report outputs. The results demonstrate that a generic AI analyst outperforms an individual analyst in terms of directional prediction, with our suggested technique having an accuracy of close to 100% and human analyst performance previously ranging between 74% and 77%. The precision score indicated a comparable level of performance.

We have shown that sell side reports are strong features for directional stock price prediction using machine learning techniques. It appears that the machine learning algorithms build a reference point using P0 and forecast directional movement using the other features. The FTSE/JSE all-share universe can be examined using AI analyst predictions to discover whether there are additional factors or alpha contributions beyond standard factor returns. Additionally, we discover that in all of the experiments, characteristics like volatility and analyst coverage take on a greater significance. It will be worthwhile to investigate this connection

because one might hypothesise that analyst coverage improves the accuracy of earnings or price predictions, which reduces stock volatility.

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